



MEDICAL BILLING PROPOSAL 2024

- ✓ Flat fee-\$8.00 per claim
- ✓ No clearinghouse fees
- ✓ Self-pay you collect in the office should be yours

The average payment from BCBS is \$135.97

- You pay EMB \$4.75 per claim submission & nothing else until that claim is paid in full so you know that we will ensure you receive every dollar owed to you.
- Once the claim is verified as paid, ONLY then will you be charged the \$3.25
- **Profit: \$127.97 per claim**

Practice Perfect=\$190 per 4 concurrent users

- Ex: OfficeAlly-Clearinghouse: \$39.95 per Non-Participating Claims (NP) x 7 providers=\$279.65 per month

Other EMR's charge 8% of ALL payments including legal charges, self-pay fees, and all deductibles.

- The average payment from BCBS is \$135.97
- Other EMR's take 8% leaving you with only *\$125.10 per claim.*

By choosing Eastern Medical Billing, you will save **\$2.87 per claim.**

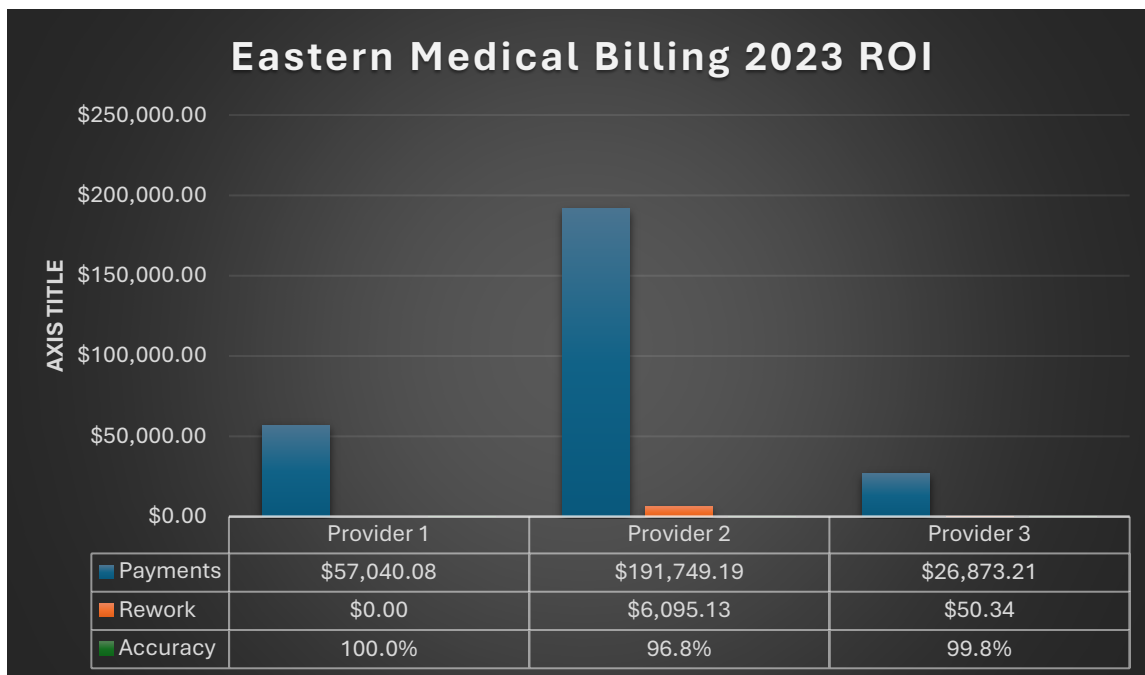
That's \$2009.00 a month in savings! (Est 700 claims)

Plus, Eastern Medical Billing incurs all clearinghouse/third-party billing costs saving you \$279.65 per month.

Potential cost saving by choosing EMB vs other vendors?

\$2,288.65.00

We believe in transparency!



We randomly pulled three providers to verify their return on investment for 2023. As you can see, we average a 99.8% for initial clean claims!

I've also included the insurance analysis for each provider for your review!

By choosing Eastern Medical Billing, you will save on payroll taxes by not doing billing in-house; our fees are also a business expense!

Insurance Financial Analysis

Show all data where the Date of Service is between 1/1/2023, 12/31/2023

Encounter	Description	Qty	Charge	Adjustment	Payment
BCBS Blue Cross/Blue Shield					
90791	Psychiatric diagnostic interview without medical services	1	710.00	0.00	525.44
90837	Psychotherapy, 60 minutes with patient or family member	122	18,290.00	0.00	11,295.98
Insurance BCBS Totals:		126	\$19,000.00	\$0.00	\$11,821.42
BCBSFED BCBS Federal					
90791	Psychiatric diagnostic interview without medical services	2	360.00	0.00	211.88
90837	Psychotherapy, 60 minutes with patient or family member	20	3,000.00	0.00	1,678.20
Insurance BCBSFED Totals:		22	\$3,360.00	\$0.00	\$1,890.08
BCBSSTA BCBS/State					
90791	Psychiatric diagnostic interview without medical services	1	580.00	-50.34	610.50
90837	Psychotherapy, 60 minutes with patient	25	4,500.00	0.00	4,232.87
Insurance BCBSSTATE Totals:		28	\$5,080.00	(\$50.34)	\$4,843.37
CIGNA Cigna					
90837	Psychotherapy, 60 minutes with patient or family member	51	7,650.00	0.00	1,518.00
Insurance CIGNA Totals:		51	\$7,650.00	\$0.00	\$1,518.00
TRICARE Tricare					
90791	Psychiatric diagnostic interview without medical services	1	1,790.00	0.00	416.54
90837	Psychotherapy, 60 minutes with patient or family member	103	15,450.00	0.00	5,546.06
Insurance TRICARE Totals:		113	\$17,240.00	\$0.00	\$5,962.60
UHC United Health Care					
90791	Psychiatric diagnostic interview without medical services	1	180.00	0.00	106.93
90837	Psychotherapy, 60 minutes with patient or family member	7	1,050.00	0.00	730.81
Insurance UHC Totals:		8	\$1,230.00	\$0.00	\$837.74

Insurance Financial Analysis

Encounter	Description	Qty	Charge	Adjustment	Payment
AETNA Aetna					
90834	Psychotherapy, 45 minutes with patient and/or family member	1	740.00	0.00	373.68
90837	Psychotherapy, 60 minutes with patient and/or family member	1	240.00	0.00	141.14
Insurance AETNA Totals:		5	\$980.00	\$0.00	\$514.82
BC Blue Cross/Blue Shield					
90791	Psychiatric diagnostic interview without medical services	1	3,900.00	0.00	2,109.37
90832	Psychotherapy, 30 minutes with patient and/or family member	1	150.00	0.00	75.81
90834	Psychotherapy, 45 minutes with patient and/or family member	7	7,030.00	0.00	2,549.75
90837	Psychotherapy, 60 minutes with patient and/or family member	12	60,720.00	0.00	11,611.06
96130	Psychological Testing-1st Hour	15	3,300.00	0.00	1,627.56
96131	Psychological Testing-Each Additional Hour	79	17,380.00	0.00	4,974.07
96136	Test Administration and Scoring-First 30 Min	9	675.00	0.00	317.76
96137	Test Administration and Scoring-Additional 30 Min	4	1,800.00	0.00	705.38
97151	Behavior identification assessment	372	18,414.00	-128.00	11,762.50
97153	Adaptive behavior treatment by protocol	3897	130,748.50	-3,451.98	117,543.25
97155	Adaptive behavior treatment; supervision	574	29,353.50	-247.50	21,650.26
97156	Family adaptive behavior treatment guidance	237	12,474.00	-247.50	9,517.52
Insurance BC Totals:		5389	\$255,945.00	-\$4,074.98	\$184,444.29
BCBSFED BCBS Federal					
90791	Psychiatric diagnostic interview without medical services	1	1,300.00	0.00	760.72
90832	Psychotherapy, 30 minutes with patient and/or family member	1	150.00	0.00	46.23
90834	Psychotherapy, 45 minutes with patient and/or family member	7	2,960.00	0.00	1,136.32
90837	Psychotherapy, 60 minutes with patient and/or family member	13	66,000.00	0.00	8,733.07
96130	Psychological Testing-1st Hour	1	220.00	0.00	120.08
96131	Psychological Testing-Each Additional Hour	4	880.00	0.00	318.36
96136	Test Administration and Scoring-First 30 Min	1	75.00	0.00	41.81
96137	Test Administration and Scoring-Additional 30 Min	2	150.00	0.00	76.86
97151	Behavior identification assessment	24	1,188.00	0.00	742.50
97153	Adaptive behavior treatment by protocol	1804	58,630.00	-1,762.18	47,791.20
97155	Adaptive behavior treatment; supervision	484	23,958.00	-237.73	15,179.99
97156	Family adaptive behavior treatment guidance	108	5,346.00	0.00	3,636.48
Insurance BCBSFED Totals:		2525	\$112,857.00	-\$1,999.91	\$78,583.62

Encounter	Description	Qty	Charge	Adjustment	Payment
BCBSSTA BCBS State Health Plan					
90791	Psychiatric diagnostic interview without medical services		520.00	-20.24	547.12
90832	Psychotherapy, 30 minutes with patient and/or family member		300.00	0.00	930.61
90834	Psychotherapy, 45 minutes with patient and/or family member		2,065.00	0.00	7,429.80
90837	Psychotherapy, 60 minutes with patient and/or family member		10,800.00	0.00	10,234.30
90837STA	Psychotherapy, 60 minutes with patient and/or family member		720.00	0.00	674.46
96130	Psychological Testing-1st Hour	3	660.00	0.00	562.78
96131	Psychological Testing-Each Additional Hour	18.5	4,070.00	0.00	2,625.46
96136	Test Administration and Scoring-First 30 Min	3	225.00	0.00	201.21
96137	Test Administration and Scoring-Additional 30 Min	6	450.00	0.00	364.40
97151	Behavior identification assessment	152	7,524.00	0.00	7,722.00
97153	Adaptive behavior treatment by protocol	682	22,165.00	0.00	20,765.29
97155	Adaptive behavior treatment; supervision	181	8,959.50	0.00	6,719.64
97156	Family adaptive behavior treatment guidance	93	4,603.50	0.00	3,415.51
	Insurance BCBSSTATE Totals:	245.5	\$70,962.00	-\$20.24	\$62,192.58
COMPSYC CompPsych Corporation					
90834	Psychotherapy, 45 minutes with patient and/or family member		185.00	0.00	0.00
90837	Psychotherapy, 60 minutes with patient and/or family member		3,120.00	0.00	590.16
	Insurance COMPSYCH Totals:	14	\$3,305.00	\$0.00	\$590.16
HUMMED Humana Medicare					
90791	Psychiatric diagnostic interview without medical services		520.00	0.00	171.96
90832	Psychotherapy, 30 minutes with patient and/or family member		300.00	0.00	159.87
90834	Psychotherapy, 45 minutes with patient and/or family member		2,590.00	0.00	1,064.18
90837	Psychotherapy, 60 minutes with patient and/or family member		5,040.00	0.00	2,701.53
96130	Psychological Testing-1st Hour	1	220.00	0.00	86.16
96131	Psychological Testing-Each Additional Hour	4.5	990.00	0.00	312.45
	Insurance HUMMED Totals:	44.5	\$9,660.00	\$0.00	\$4,496.15
MEDCOST MedCost					
90837	Psychotherapy, 60 minutes with patient and/or family member		240.00	0.00	0.00
	Insurance MEDCOST Totals:	1	\$240.00	\$0.00	\$0.00
MEDICARI Medicare					
90791	Psychiatric diagnostic interview without medical services		780.00	0.00	354.55
90834	Psychotherapy, 45 minutes with patient and/or family member		3,330.00	0.00	987.56
90837	Psychotherapy, 60 minutes with patient and/or family member		12,680.00	0.00	12,507.60
90837STA	Psychotherapy, 60 minutes with patient and/or family member		480.00	0.00	200.22
96130	Psychological Testing-1st Hour	1	220.00	0.00	86.16
96131	Psychological Testing-Each Additional Hour	4.5	990.00	0.00	312.45
	Insurance MEDICARE Totals:	160.5	\$37,480.00	\$0.00	\$14,448.54

Encounter	Description	Qty	Charge	Adjustment	Payment
TRICALIFE Tricare for Life					
90834	Psychotherapy, 45 minutes with patient and/or family member	1	185.00	0.00	0.00
90837	Psychotherapy, 60 minutes with patient and/or family member	1	720.00	0.00	0.00
Insurance TRICALIFE Totals:		4	\$905.00	\$0.00	\$0.00
TRICARE Tricare					
90791	Psychiatric diagnostic interview without medical services	1	1,040.00	0.00	485.45
90834	Psychotherapy, 45 minutes with patient and/or family member	1	2,405.00	0.00	901.55
90837	Psychotherapy, 60 minutes with patient and/or family member	105	25,200.00	0.00	10,719.85
Insurance TRICARE Totals:		122	\$28,645.00	\$0.00	\$12,106.85
WCOMP Sheakley UniComp					
90837	Psychotherapy, 60 minutes with patient and/or family member	1	1,200.00	0.00	372.18
Insurance WCOMP Totals:		5	\$1,200.00	\$0.00	\$372.18

Insurance Financial Analysis

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Encounter	Description	Qty	Charge	Adjustment	Payment
BCBCSFE BCBS FEDERAL					
90791	Integrated biopsychosocial assessment	1	220.00	0.00	98.94
90837	Psychotherapy, 60 minutes with patient	34	5,100.00	0.00	2,605.84
Insurance BCBCSFED Totals:		35	\$5,320.00	\$0.00	\$2,704.78
BCBS Blue Cross Blue Shield					
90791	Integrated biopsychosocial assessment	4	880.00	0.00	415.43
90837	Psychotherapy, 60 minutes with patient	171	25,650.00	0.00	11,649.38
90837STA	Psychotherapy, 60 minutes with patient	2	360.00	0.00	337.22
90847	Family or couples therapy with the patient present	7	1,050.00	0.00	231.62
Insurance BCBS Totals:		184	\$27,940.00	\$0.00	\$12,633.65
BCBSSTA BCBS State Health					
90791	Integrated biopsychosocial assessment	6	1,320.00	0.00	1,221.00
90837STA	Psychotherapy, 60 minutes with patient	204	36,720.00	0.00	34,898.61
90847	Family or couples therapy with the patient present	10	1,500.00	0.00	1,176.10
Insurance BCBSSTATE Totals:		220	\$39,540.00	\$0.00	\$37,295.71
CIGNA Cigna					
90837	Psychotherapy, 60 minutes with patient	18	2,700.00	0.00	43.08
Insurance CIGNA Totals:		18	\$2,700.00	\$0.00	\$43.08
MEDCOST MedCost					
90791	Integrated biopsychosocial assessment	5	1,100.00	0.00	556.10
90837	Psychotherapy, 60 minutes with patient	25	3,750.00	0.00	1,912.92
90847	Family or couples therapy with the patient present	4	600.00	0.00	298.76
Insurance MEDCOST Totals:		34	\$5,450.00	\$0.00	\$2,767.78
TRICARE Humana Tricare					
90837	Psychotherapy, 60 minutes with patient	30	4,500.00	0.00	1,523.45
90847	Family or couples therapy with the patient present	3	450.00	0.00	71.63
Insurance TRICARE Totals:		33	\$4,950.00	\$0.00	\$1,595.08